



DEALERSHIP F&I
BOOTCAMP

1:1 COACHING WITH CAMILA VENEGAS

FOR CAR SALESPEOPLE MOVING INTO THE FINANCE OFFICE

F&I POWER SESSION

Get interview-ready for the F&I office in 15 days, with a finance manager who has done the job.

Résumé rewritten for F&I

90-minute private crash course

Mock F&I interview

Your 30-day plan

TOTAL VALUE

\$996

LAUNCH PRICE

\$199

REFUNDS

**14-day refund
window**

Book your session: dealershipfibootcamp.com/power-session

2 new clients a week



YOU'VE SOLD THE CAR. NOW YOU WANT THE OFFICE.

You know the F&I office is your next step. But your résumé still reads like a salesperson's, you've never sat through an F&I interview, and nobody has walked you through the menu, the products or the software. The Power Session fixes that in 15 days, one-on-one.

WHAT YOU'LL LEARN IN 90 MINUTES

1**How the F&I office works**

Follow a deal from the turnover to funding, and explain it with confidence in an interview.

2**Products and the menu**

Present service contracts, GAP and every other option clearly, the way customers trust.

3**Objections, handled calmly**

The five you'll hear most, from "I don't need it" to "I'll think about it," and what to say next.

4**The software**

What the dealership system, lender portals and e-contracting tools do, and where the deal moves.

5**The rules that end careers**

No packing, no misstated payments, full disclosure. Know the lines you never cross.

YOUR 15 DAYS, WITH A DAY OFF BETWEEN EACH STEP

Day 1**MONDAY**

Your week starts and your résumé rewrite begins

Day 3**WEDNESDAY**

Your new F&I résumé arrives

Day 5**FRIDAY**

90-minute crash course

Day 8**MONDAY**

Mock interview and your 30-day plan

Days 9–15**7 DAYS**

Text or email support whenever you're stuck



EVERYTHING YOU GET

Itemized like a window sticker, so you can see exactly what's included.

F&I POWER SESSION • ITEMIZED		VALUE
F&I Résumé Makeover	Rewritten for F&I within 48 hours	\$200
F&I Office Crash Course	90 minutes, one-on-one with Camila	\$225
Hot Seat Mock Interview	90 minutes, scored and debriefed answer by answer	\$75
30-Day F&I Launch Plan	Week by week, built with you	\$75
7-Day Coach in Your Pocket	Text or email support	\$100
BONUSES		
Interview Answer Vault	The questions F&I hiring managers ask	\$47
F&I Starter Kit	Deal map, glossary, menu framework, software map	\$97
LinkedIn Makeover	For our first 10 clients	\$150
"Ask for the Seat" Script	How to tell your GM you want F&I	\$27
Bootcamp VIP Early Access	First access to our full F&I course	Included
TOTAL VALUE		
\$996		
YOUR LAUNCH PRICE		
\$199		first 10 clients, then \$297

14-DAY REFUND WINDOW

Not the right fit? Ask within 14 days of your start date and we'll refund the full amount to your original payment method. Cancel before your Day 1 and you're refunded in full. Full terms at dealershipfibootcamp.com/legal.

Values reflect typical market prices for comparable services or our standalone prices.

**MEET YOUR COACH****CAMILA VENEGAS**

Camila started on the sales floor and has spent 17 years in the car business, more than 12 of them in the F&I office: presenting menus, working deals with lenders and getting them funded. Now she coaches salespeople who want that seat.

- Finance Manager, Lexus of Clearwater (2014–2019)
- Finance Manager, Brandon Nissan (2019–2023)
- Virtual Finance Manager, VFIM (2023–2026)
- Diploma in F&I Management
- Bachelor's in Business, University of South Florida
- Coaches in English and Spanish

BUILT FOR

- Salespeople and dealership staff
- F&I managers in their first 90 days
- Newcomers serious about F&I
- Anyone with an F&I interview coming up

QUESTIONS**Do I need F&I experience?**

No. If you work in a dealership and want the F&I seat, this was built for you.

Will this get me hired?

No one can promise that, because the employer decides. You'll walk in prepared.

NOT FOR

- Anyone looking for a job guarantee
- Experienced F&I managers
- Anyone wanting to bring real customer files

How much time does it take?

Two live video calls, 90 minutes each, booked around your shifts.

Can we work on a real deal?

No. We use realistic practice deals, so no customer's information is ever shared.

BOOK YOUR F&I POWER SESSION

dealershipfibootcamp.com/power-session

\$199 launch price for the first 10 clients • 2 new clients a week • Sessions start every Monday

No coaching can guarantee a job, a promotion or income; hiring decisions belong to the employer. Practice uses fictional deals only. Selling some insurance products requires a state license. Values shown reflect typical market prices for comparable services or our standalone prices.